



The official publication of the Utah Cattlemen's Association



The first two months of the Trump Administration have been busy. It is hard to keep up with everything going on.

In general, a lot of the policies they have enacted or revoked are good for American ranchers and their families. The possibility of a trade war with our industry's most important trading partners is concerning. The on-again off-again tariff threats with Canada and Mexico has created quite a lot of uncertainty in the markets. This is manifest in the recent decline in the financial markets.

Cattle production is the most important agriculture industry in the

United States. According to USDA-ERS it accounted for 17% of cash receipts from all agricultural commodities in 2023. U.S. beef production is the most efficient in the world, producing 18% of the world's beef supply while having 6% of the world's cattle. Most of the beef produced in the United States is consumed in our country.

Exports have become a vital part of the economic picture for the beef industry. We export 10 to 15 percent of the beef we produce, but the products exported are mainly made up of cuts not preferred by the American consumer. The ability to sell tongues, kidneys, and other organ meats at a premium price adds \$415 in value to each carcass harvested in this country. In addition to these less preferred cuts people around the world have developed a love for high quality beef American beef. This has helped create and sustain beef demand at strong levels while competing proteins like chicken and pork fight to maintain their market share.

The United States also imports a lot of beef. We import beef primarily from Australia, Canada, Mexico, Brazil, and New Zealand. The beef imported from these countries is nearly all lean trim used for grinding. These lean trimmings are combined with fat trimmings from the U.S. fed market to help supply this country's insatiable appetite for ground beef.

We also have an important live cattle trade that takes place with Canada and Mexico. Feeder cattle coming across the border from Mexico help fill supply gaps in the United States. That trade has been seriously disrupted by

the discovery of the New World Screw Worm in Southern Mexico. In recent weeks some trade has been allowed to resume. The volume of cattle crossing the southern border remains historically low and is expected to remain low until there is adequate containment of the New World Screw Worm. The trade with Canada is more complicated because calves are purchased in the U.S. by Canadian cattle feeders, fed in Canada, then shipped to the U.S. for processing. Live cattle trade with these two countries is done on a duty-free basis in accordance with the US-Mexico-Canada Agreement.

It is important to note that the sustainability of the JBS beef packing plant in Hyrum, Utah relies on a significant number of fat cattle shipped down from Canada. The cattle trading relationship we have with these two countries is dynamic and benefits all three countries. It is especially important to our packing industry as this trade helps keep our plants running at optimal capacity. While important, the volume of fat cattle processed from Mexico and Canada only accounts for 6.5% of all the cattle processed by U.S. packers.

The economics of the beef industry are complex and dynamic. When one element is disrupted, other segments are forced to adjust. Sometimes this works out for the better and other times it does not. Free and open trade tends to provide the best conditions for efficient markets providing overall benefit to both consumers and producers.

Jeff Young
UCA President

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UTAH CATTLEMEN'S ASSOCIATION
PO BOX 540568
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WWW.UTAHCATTLEMEN.ORG

UPCOMING EVENTS

APR 4-5	REDDOC BULL SALE
APR 11-12	BAR T BAR RANCHES BULL SALE
APR 30	UCWA SCHOLARSHIP APPLICATIONS DUE DETAILS AT UTAHCATTLEWOMEN.ORG
MAY 15	LEACHMAN RANCH SPECIAL BULL SALE - PAGE 5
JUN 26-27	UCA SUMMER MEETING & TOUR COALVILLE, UT - PAGE 4
JULY 9-10	USU EXTENSION MEAT & POULTRY HACCP WORKSHOP - LOGAN, UT
JULY 22-23	USU EXTENSION FOOD SANITATION WORKSHOP - LOGAN, UT
AUG 1	LEOPOLD CONSERVATION AWARD APPLICATION DEADLINE - P. 26

TOOELE ARMY DEPOT, UTAH CATTLE GRAZING LEASE AVAILABLE

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See Demo

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Temperature
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Temp
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UCA & UCWA Summer Meeting

June 26-27



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HOTEL INFO

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**Ask for the Utah Cattlemen's
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Thursday, June 26

Cattlemen's Meeting (Details Coming Soon)

**12:30 pm to 5:00 pm - UCA Meeting
(lunch on your own)**

UCA and UCWA Presidents' Reports

Committee Meetings

Private Lands - Animal Health

Federal Lands - Marketing

6:00 pm - Dinner at Events Center

Friday, June 27

Area Tour - To Be Announced

Utah Brand Renewals

All registered brands in Utah must be renewed by the end of 2025.

You should have received a renewal notice in the mail. If you did not, please call the brand office at (801) 982-2240.

Brand holders may choose to register their brand for either a five or ten-year term.



Emergency Commodity Assistance Program (ECAP)

USDA's Farm Service Agency is issuing up to \$10 billion in direct payments to eligible agricultural producers of eligible commodities for the 2024 crop year through the Emergency Commodity Assistance Program (ECAP). These one-time economic assistance payments will help commodity producers mitigate the impacts of increased input costs and falling commodity prices.

Producers must meet the following requirements:

- Be actively engaged in farming.
- Have an interest in input expenses for a covered commodity.
- Have reported acreage of eligible commodities to FSA for the 2024 crop year planted and prevent plant acres to FSA on an FSA-578, Report of Acreage form.
- Have reported acres that were prevented from being planted to FSA for the 2024 crop year on an FSA-576 Notice of Loss form (if applicable).

Note: Producers who have not previously reported 2024 crop year acreage or filed a notice of loss for prevent plant crops, must submit an acreage report by the August 15, 2025 deadline.

For more information go to <https://www.fsa.usda.gov/ecap>

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ONLINE ONLY - VIEW THE SALE AT LEACHMAN.COM/SALES
OFFERING 150+ STABILIZER, CHAROLAIS AND RED ANGUS BULLS

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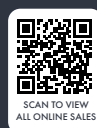
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AND THEN I'VE
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AND AFTER
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TO SQUIRREL.

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BAG!

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WE HAVE YOUR BACKS, BARNs
AND BOTTOM LINES.



*Rozol ground squirrel bait is a restricted use pesticide

Utah Cattlewomen's Association



Spring is my favorite time of year—there's nothing better than seeing new calves on green grass and feeling the warmer weather roll in. As the calving season dwindles and we start looking ahead to brandings and summer work, it's a great time to take a small break, learn something new, and connect with others in the industry.

The Utah Cattlewomen are excited to host the 2025 Region VI & WIRED event on May 7-9th in Coalville, Utah. The WIRED stands for Women in Ranching Education and Development. This program is designed to offer women in the industry a chance to come together to network while learning helpful skills and knowledge that can benefit themselves and their operations. It's going to be a great few days of learning, networking, and talking all things beef with industry leaders, producers, and experts.

The event kicks off with a meet-and-greet with presentations from the American National Cattlewomen (ANCW), state presidents, and industry representatives. Attendees will gain insights into meeting management, consumer engagement, and beef advocacy while enjoying networking opportunities and entertainment.

The second and third days of the event will feature committee reports, elections, and the WIRED event begins. It includes hands-on workshops and expert-led discussions on diversification, succession planning, animal health, beef processing, ranch safety, and more. Participants will engage in classroom-style sessions and interactive demonstrations, including low-stress cattle handling, vaccine protocols, and breeding management. The event will conclude with a Beef Quality Assurance (BQA) certification and closing remarks, ensuring attendees leave with valuable knowledge and resources to enhance their operations.

I have had the opportunity to attend Region VI/WIRED meetings throughout the region over the last few years. The meetings are always so informative and great ways to find resources that you can take back to your operation. I hope everyone can attend and bring a friend or family member too! Registration can be found at ancw.org as well as the detailed scheduled. Hope to see you there!

Hailey Davis
UCWA Historian/UBAP Advisor



FEATURED SESSIONS INCLUDE:

- LIVESTOCK HANDLING
- PASTURE MANAGEMENT
- WELLNESS IN AGRICULTURE
- DIVERSIFYING YOUR OPERATION
- BQA CERTIFICATION
- HERD HEALTH HOT TOPICS
- RANCH SAFETY



MAY 7-9, 2025
COALVILLE, UTAH

WIRED
American National CattleWomen

Sponsored By:



Details and Registration at: www.ancw.org/wired





3 Central Utah Ranches for Sale

Contact Stacie Kimberley | 505 660 6365



Fairview

236 Acres
Two Artesian Springs
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Irrigation Water Shares



Mount Pleasant

119 Acres
20 Birch Creek Irrigation
Water Shares



Spring City

80 Acres
8 Horseshoe Irrigation Water
Shares - Seller Is Offering
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The property information herein is derived from various sources that may include, but not be limited to, county records and the Multiple Listing Service, and it may include approximations. Although the information is believed to be accurate, it is not warranted and you should not rely upon it without personal verification. Affiliated real estate agents are independent contractor sales associates, not employees. ©2025 Coldwell Banker. All Rights Reserved. Coldwell Banker and the Coldwell Banker logo are trademarks of Coldwell Banker Real Estate LLC. The Coldwell Banker® System is comprised of company owned offices which are owned by a subsidiary of Anywhere Advisors LLC and franchised offices which are independently owned and operated. The Coldwell Banker System fully supports the principles of the Fair Housing Act and the Equal Opportunity Act.

HERD THE NEWS?

- 15-year term expiring grazing permits, are currently posted at trustlands.utah.gov and will be offered for competitive bid.
- This offering represents currently-held grazing permits, which are scheduled to expire June 30, 2025.
- Competitive bids will be accepted April 1 - April 30th, 2025.

NOTE: 15-year term is not guaranteed

and can be canceled at anytime for higher & better land use.

Questions? Call us

435-896-2559 (South) or 801-538-5134 (North)



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*Grazing proceeds benefit Utah's public schools and other state institutions.

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Drought

By Dr. David Secrist, PhD - Beef Extension Specialist Utah State University



As March turns to April, much of the southern half of Utah is experiencing 50-60 percent of normal precipitation.

Certainly, drought is a fact of life in Utah, but that doesn't make it any easier to deal with. Spring rain can make a big difference, so all is not lost. However, it is time to start thinking about your options if you are in one of the many dry areas of the state.

The latest Seasonal Drought Outlook map (NOAA website) indicates that much of the state will stay dry through the end of May. Fortunately, the cattle market is very strong and will likely remain so. The strong market will help offset some costs incurred if drought impacts your plan this year.

As you consider alternatives, keep in mind that none are ideal and all of them will increase costs. However, the goal of a drought plan is to both mitigate the negative impact and protect future productive capability. In other words, don't allow a one-year problem to become a multi-year disaster for your cowherd or the range. Unfortunately, that is what will happen if you do nothing.

In my estimation, three steps can be taken as you move toward a more severe drought scenario. Each step has different levels and can be used on combination with each other. The order and size of these steps depend on your specific situation. The options are culling, feeding, and early weaning. There

isn't space to develop any of them in detail but I will attempt to give you some ideas.

Let's first discuss culling. If you aren't currently identifying your cows by age, it's a good time to start. Cow productivity falls rapidly around 10 years of age and drops off a cliff after 12. If you need to cull, these should be the first to go. I'll discuss what to do with the calves later.

Does feeding them make sense? Putting some of your cows on feed may make sense if you consider the cost to replace a good cow and the value of the calf she will produce. Remember that protein supplementation doesn't do much good if your cows don't have adequate forage. They need energy, which can be challenging to provide in a range situation. You could keep them home and feed hay but putting them in a feedlot along with their calf may be cheaper in the long run. Feeders have the facilities and access to cheaper by-product feeds that you may not have the ability to handle. It's worth a look.

You may also want to consider grazing hay ground rather than cutting hay. Allowing your cows to do the harvesting and purchasing winter feed is an alternative to consider. Given a choice, reserve the best feed for heifers and young cows. Mature cows may fair well enough in harsh range conditions where younger animals fall apart.

Early weaning seems like a drastic measure, but it has a place and should be considered. A dry cow in

good condition eats only 80% of the feed of a wet cow and calf. Weaning at 90 to 150 days will make a big difference in body condition and stocking rate. Weaning before 90 days will also significantly improve reproduction.

US MARC data suggests that if calves are removed 8 days before a 42-day breeding season, 28% more cows will be bred. Open cows in the fall are exactly what we are trying to avoid. Nearly as damaging is the cow that slips back in the calving season. Her calf will be nearly 2 pounds lighter for every day she falls back in the next year. Open cows and cows that fall back are the "gift that keeps on giving," that will cost your operation for years to come.

Caring for early weaned calves can be daunting, especially if they are weaned as early as 90 days. However, it can be done successfully with good attention to detail. You can ask your neighbors in the dairy business all about it. Some excellent feeders in the state can likely help you with the early weaned calves and/or feeding your cows. The University of Nebraska has an excellent article on early weaning that you can access at <https://extensionpubs.unl.edu/publication/g2047>.

I'll keep praying for rain, but I hope this is helpful if it stays dry in your country.

Please feel free to reach out anytime. david.secris@usu.edu

Utah Cattlemen's Association Membership Matters

Your membership in the Utah Cattlemen's Association is critical to the continued vitality of the cattle industry in Utah. We invite you to join or renew your Utah Cattlemen's Association membership. The cattlemen's association works hard, in good years and in bad, to defend and protect the cattle industry in our state. By joining UCA, you are not only protecting your own interests, you're also investing in the future of the cattle industry. The more members we have, the louder our voice and influence can be. We also encourage you to join the National Cattlemen's Beef Association. They work diligently on issues facing the entire industry combatting burdensome tax regulations, ensuring our freedom to operate and pass on the farm or ranch to the next generation.

While you are enjoying the best markets your ranch has ever seen, it would be a good investment to place a little support towards the industry with your membership dollars. Membership application and renewal can be done at www.utahcattlemen.org. If you are unsure of your membership status you can check online or call the office at 801-355-5748.

Please note that you will still receive this publication even if you are not a current member.

UCA Membership Application

New Member: Yes___ No___ Recruited by:_____

Name _____ Email _____

Spouse Name _____ Email _____

Ranch Name _____

Address _____ City, State, Zip _____

Phone _____

Utah Cattlemen's Association (State Dues)

Cow/Calf Producers

Cattle Owned: Dues

0 to 50 head.....\$100

51 to 100 head.....\$130

101 to 200 head....\$160

201 to 300 head....\$190

301 to 400 head....\$220

401 to 500 head....\$250

501 to 750 head....\$325

750 to 1000 head..\$400

Over 1000 head....\$125 + .30/hd

Feedlot Operators

\$175 plus 10 Cents Per Head

One Time Capacity

Associate Business Member

NON-VOTING
(MAY NOT OWN CATTLE)

State Dues.....\$150

National Dues...\$213

Cattlemen's Dues

\$12.50 of the state cattlemen's membership will be contributed to the cattlemen for women's state membership.

Optional ANCW (national) dues are an additional \$60

Please pay directly to ANCW - Refer to ANCW.org

National Cattlemen's Beef Association (National Dues) *Cow/Calf Producers*

Cattle Owned: Dues

0 to 100 head.....\$170

101 to 250 head.....\$340

251 to 500 head.....\$510

501 to 750 head.....\$736

751 to 1000 head.....\$1,020

1001 to 1250 head.....\$1,304

1251 to 1500 head.....\$1,586

1501 to 1750 head.....\$1,870

1751 to 2000 head.....\$2,154

2001 head and up.....\$2,154 + \$0.4307/head

Feedlot/Stocker Operators

\$170 + \$0.4307/head

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Utah Cattlemen's Association

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(801) 355-5748

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State Dues: _____

National Dues: _____

TOTAL: _____





Beef Checkoff Update



2025 Western States Livestock Rural Enforcement Association Conference



Brett Stuart, Matt Goble (daughter Annie), John Ferry, and Leann Hunting

John Ferry, member of the Beef Promotion Operating Committee, traveled to Reno, Nevada to speak at the Western States Livestock Rural Enforcement (WSLREA) annual conference. John was able to provide education on the purpose of the Beef Checkoff and the value it provides to the beef industry.

UDAF's Leann Hunting is the sitting president of WSLREA, which is an organization made up of brand inspectors and rural law enforcement officers from every brand state plus Canada. More information about the organization can be found at <https://wslrea.org/>.

The Western States Livestock Rural Enforcement Association was formed in 1974 when a brand inspector from California and a brand inspector from Nevada met for lunch to talk about similar challenges they each faced on their state border. Then, just like now, I am sure they were both tracking the same offenders. Realizing the value of connecting with brand inspectors from other states, they expanded the association, and it grew from a team roping and dinner into a full conference. The conference has been through location changes and even

a name change in 2016, but we still focus on the founders' mission: to protect the livestock industry from theft, disease, and harm by utilizing the latest technology and techniques and building strong partnerships across state borders.

The association is dedicated to continued training and networking to successfully investigate, apprehend, and punish perpetrators to the fullest extent of the law. Leann Hunting is thankful for the checkoff sponsoring part of the conference and supporting her role as president for 2024-2025.

Beef Checkoff Outreach

Several events have taken place over the last few months offering the opportunity to share information about what the Beef Checkoff is doing here in the state of Utah and the programs it is funding.

Two of these were the recent Beef Cattle Field Days in Logan and Richfield. There are many great programs taking place which are driving the demand for beef and keeping beef at the top of mind for consumers.

If you have any questions about what the Beef Checkoff is funding please reach out to the beef council office by calling 801-355-0063 or email to info@utahbeef.org.



Jacob Schmidt & Carly Christensen (Beef Ambassador) at Beef Cattle Field Day



Beef Quality Assurance (BQA) is a program that provides systematic information to U.S. beef producers of how good husbandry techniques can be coupled with accepted scientific knowledge to raise cattle under optimum management conditions. Beef producers throughout the state are continuing to receive their BQA certifications. This program is funded in part by the Beef Checkoff and is a valuable resources for all beef producers.

Recently, a drawing was held for all BQA certification holders present at the Beef Cattle Field Day events in Logan and Richfield. The two winners were Ross Israelsen and Andrew Heaton. They won a vaccination cooler provided by Zoetis Animal Health.

If you are not yet BQA certified, please go to bqa.org to take an online course or for more information.



Toby Hoffman and Ross Israelsen



Ethan Gilliam and Andrew Heaton



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