THE UTAH ENGLISH OF THE UTAH



The official publication of the Utah Cattlemen's Association



There is a lot going on in the beef industry these days. From the continuing issue with the New World Screwworm

to a new trade deal with the UK and China to congressional action on the President's tax package.

The New World Screwworm continues to move north through Mexico. The goal has been to contain the advance below the Isthmus of Tehuantepec, which is a region located in the south of Mexico. It is the narrowest area between the

NON-PROFIT ORGANIZATION J.S. POSTAGE PAIR SALT LAKE CITY, U PERMIT NO. 3933

UTAH CATTLEMEN'S ASSOCIATION PO BOX 540568 NORTH SALT LAKE, UT 84054-0568 WWW.UTAHCATTLEMEN.ORG Atlantic and Pacific oceans in the whole country. The Screwworm has now been found in Oaxaca and Veracruz, which are both states in Mexico's south. This area is 700 miles from the U.S. border. Mexico becomes much wider as you move north making containment even harder.

As a result, Agriculture Secretary Brooke Rollins closed our southern border to the importation of all cattle, bison, and horses. The United States is continuing to work with Mexican officials on a three-pronged approach to the advance of this parasitic fly. These measures include field surveillance with education and outreach to prevention, treatment. ensure and early detection; controlled animal movement to limit spread; sustained sterile male dispersal.

The border closure will be evaluated on a month-by-month basis. Controlling the movement of livestock is one way to limit the spread of the fly, but the migratory movements of wildlife cannot be controlled and provide a means for further spread. See page 11 for more information from USDA.

The Trump administration's trade deal with the UK has several key points that impact the beef industry. The first point is expanded market access. The deal increases U.S. market access in the UK by \$5 billion, with \$250 million specifically for

agricultural products like beef. The second point is lower tariffs. While the 10% baseline tariff remains, the UK has agreed to reciprocal market access on beef, allowing British farmers a tariff-free quota of 13,000 metric tons. The third point is reduced non-tariff trade barriers. The agreement eliminates certain restrictions that previously limited U.S. beef exports, making it easier for American producers to sell to the UK. Despite the expanded access. UK food standards still prohibit hormone-treated beef, meaning American producers must comply with British regulations.

There seems to have been some progress in trade negotiations with China. There is a lot of ground to plow when it comes to trade with China. Back in March, China delisted many U.S. beef plants for what they called food safety concerns. When this happened over 300 U.S. plants lost their export licenses to China. This is effectively a ban on U.S. imports with the potential to disrupt billions of dollars' worth of trade. Action by the Chinese government has also impacted other countries. Plants in Brazil, Argentina, Uruguay, and Mongolia have also been denied access to the Chinese market.

The House Ways and Means Committee voted to approve a tax package as part of the reconciliation bill.

Message Continues on Page 2

UPCOMING EVENTS

JUN 26-27 UCA SUMMER MEETING & TOUR COALVILLE, UT - PAGE 4

JULY 7-9 CATTLE INDUSTRY SUMMER BUSINESS

MEETING - SAN DIEGO, CA

JULY 9-10 USU EXTENSION MEAT & POULTRY

HACCP WORKSHOP - LOGAN, UT

JULY 22-23 USU EXTENSION FOOD SANITATION

WORKSHOP - LOGAN, UT

AUG 1 LEOPOLD CONSERVATION AWARD

APPLICATION DEADLINE - PAGE 6

President's Message Continued

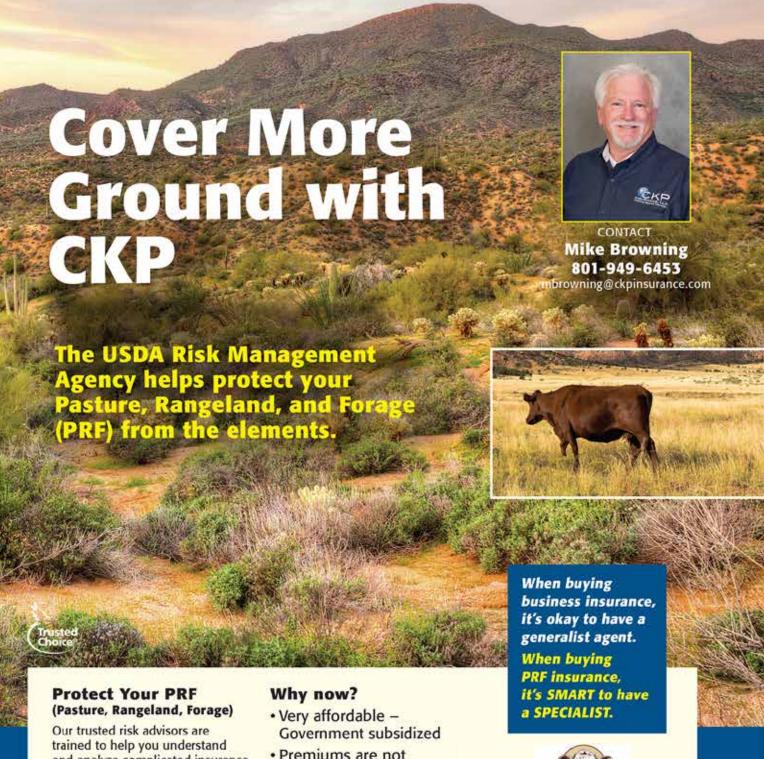
Committee approval is the first step in the process, and it may be subject to further amendment, but this is a great start. The bill increases the estate and gift tax exemption amount to \$15 million per individual and \$30 million per couple, adjusted for inflation annually, and makes this exemption permanent. Stepped-up basis remains as it is currently. It also permanently increases Section 199A Small Business deduction from 20% to 23%. This is a big win for producers with passthrough income. The current bill increases the limitation on Section 179 expensing from \$1 million to \$2.5 million and increases the phaseout threshold to \$4 million. These limits are annually adjusted for inflation.

It reinstates 100% bonus depreciation for five years with no phase out. Bonus depreciation has been phasing out for several years and restoring it to 100% will go a long way in helping folks reinvest in their operations. In addition, it permanently extends itemized deduction for personal casualty losses resulting from federally declared disasters.

Jeff Young UCA President







Our trusted risk advisors are trained to help you understand and analyze complicated insurance data so you can make the most informed decision for your business. Our goal is to ensure you never purchase unnecessary coverage and pay more than you need. Protect your land and livelihood against potential losses during times of drought.

- Premiums are not due until Oct. 1
- No adjusters needed
- · No claim forms
- · Protects your cash flow



Contact your CKP Trusted Risk Advisor today.

877-CKP-INS1 (877-257-4671) ckpinsurance.com

UCA & UCWA Summer Meeting June 26-27



202 Park Rd., Coalville, UT 84017

Registration now open on our website at utahcattlemen.org!

HOTEL INFO

Best Western Holiday Hills 120 S 500 W, Coalville

Book online -https://tinyurl.com/53jycb5j or call (435) 336-4444 Ask for the Utah Cattlemen's Association discounted room block.



Thursday, June 26

10:00 am Cattlewomen's Meeting (lunch provided)

12:30 pm to 5:00 pm - UCA Meeting (lunch on your own)

UCA and UCWA Presidents' Reports

<u>Committee Meetings</u> Private Lands - Animal Health Federal Lands - Marketing

6:00 pm - Dinner at Events Center

Friday, June 27
Area Tour of Ensign Ranches
Lunch



Predator Depredation Compensation Increase



The 2025 Utah legislative session had a major win for livestock producers in our state. Many are aware of the compensation that

has been available from the state to make up for the loss of livestock due to predator depredation. This compensation has now gotten better.

Previously, the compensation a rancher could receive was on a 1:1 ratio; meaning the producer would receive the market value of the animal verified by a state trapper killed by a mountain lion or bear, but no more. The new amended law changes this to a 3:1 ratio, as long as the producer meets certain specifications. This changes Utah law to be in line with several other states who offer a multiplier

compensation in their depredation programs.

Many producers know that there are often animals killed that are either not found, or it is not possible to prove that it was killed by a predator in order to receive compensation. The new 3:1 compensation ratio helps to make up the difference between the number of animals lost, as it is estimated for every one animal found and proven cause of death was by a predator, there are another two animals that were lost.

This new compensation law falls under HB309 in the 2025 legislative session and requires the producer to meet the following requirements:

 Livestock must have been killed by a bear or mountain lion

- Producer must have documented animal husbandry practices to prevent losses including daily contact with the herd and the use of livestock guardian animals
- Producer may not receive payment for damage claims in excess of the total number of animals in the herd

The Utah Department of Agriculture and Food is proud that these updates have been made to Utah law and hope that it will provide the assistance needed to the ranchers affected by the depredation.

For more information or clarification on this updated law, producers can contact Leann Hunting, Director 385-977-2158 or Cole Selman, Manager 385-222-6790.

Applications Open Until June 8th for Food Security Grant Program

WHO SHOULD APPLY?

Businesses involved in processing, packaging, storing, or distributing Utah-grown food.

Applicants must:

- be headquartered in Utah;
- have fewer than 100 employees;
- use at least 51% of ingredients or product inputs that were grown/raised in Utah;
- sell at least 51% of their products to Utah consumers.

Meat/poultry processors must be one of the following:

- A state-inspected "equal-to" slaughter and/or processing plant
- A licensed custom-exempt slaughter plant
- A Talmadge-Aiken (TA) plant
- · A USDA inspected meat plant

COVERED COSTS

Eligible expenses include infrastructure, facility improvements, and equipment purchases such as processing, packaging, storage, or distribution expenses that increase access to Utah-grown food.

- Coolers/freezers
- Portion cutters
- Processing equipment (smoking units, sausage stuffers, apple crushers, etc.)
- Slaughter equipment (cradles, saws, hooks, scalders, sinks, etc.)
- Electronic sorting equipment (e.g. grading and sizing for apples, cherries, or peaches)
- Bottling equipment for juices
- Contractor costs (plumbing, draining, venting, electrical work)

Production expenses, including, but not limited to livestock, seeds, fertilizer, fencing, tractors, etc., are not eligible under this grant. Other expenses not eligible for reimbursement include salaries, fringe, research, land purchases, and unrelated supplies and parts.

SUCCESS STORIES

Wall Brothers Orchards | Orem, UT

Awarded \$29,400, purchased apple drying and slicing equipment, increasing apple processing by 75%.

Davis Custom Meat | Ogden, UT

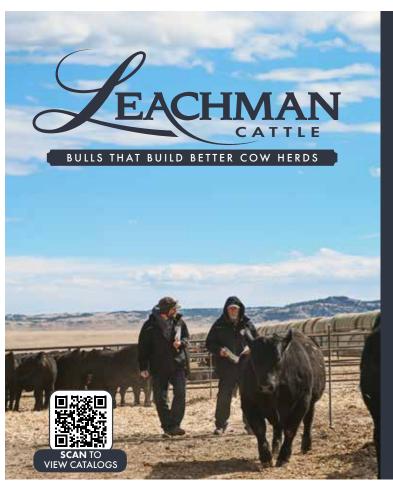
Awarded \$24,235, purchased a hide puller, saw, and air de-hider, enabling the harvesting of 832 more beef and 300 more pigs annually.

Argyle Acres | Liberty, UT

Awarded \$89,100, purchased two walk-in freezers leading to a projected 300% increase in meat and poultry production.

Cache Canning | Escalante, UT

Awarded \$4,900, purchased cold storage. As a result, they've seen a 250% increase in local fruit and vegetable processing.



UPCOMING SALE SCHEDULE

TOPLINE CALIFORNIA SALE October 4, 2025 Aramos, CA

FALL IN THE OZARKS SALE October 11, 2025 Ozark, AR

CALIFORNIA STABILIZER SALE October 18, 2025 Dinuba, CA

SUNSHINE \$PROFIT SALE October 25, 2025 Chieftain, FL

GATEWAY 1-70 BULL SALE November 6, 2025 Kingdom City, MO CENTRAL PLAINS BULL SALE November 15, 2025 Alma, NE

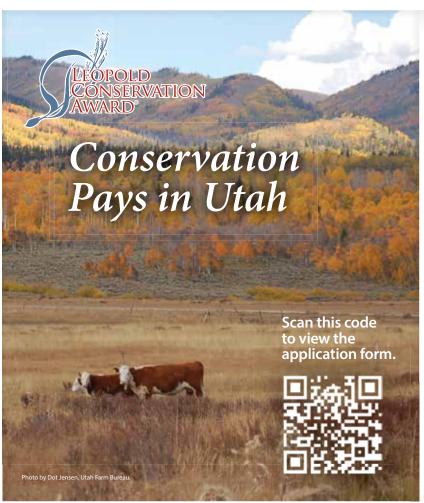
FALL ROUNDUP BULL SALE November 21, 2025 Meriden, WY

HIGH ALTITUDE BULL SALE December 6, 2025 Loma, CO

TEXAS FALL SPROFIT SALE December 18, 2025 San Saba, TX

WWW.LEACHMAN.COM | (970) 568-3983

JERROD WATSON (CO) - 303-827-1156 AARON RASMUSSEN (NE) - 308- 763-1361 KURT SCHENKEL (OH) - 740-503-6270



If you or someone you know is a Utah landowner committed to conservation on working land, we invite your application for the Leopold Conservation Award!

The \$10,000 award honors farmers, ranchers and forestland owners who go above and beyond in their management of soil health, water quality and wildlife habitat.

Application Deadline: August 1, 2025

To view the application form, visit www.sandcountyfoundation.org/ApplyLCA

Presented by:











RANCHING IS HARD. PRF SHOULDN'T BE.



GET A POLICY PREVIEW TODAY
REDDSUMMIT.COM/POLICY-PREVIEW



With Redd Summit, you'll have access to a team of experts that serve as an extension of your ranch.

From account managers to meteorologists, each is here to help — and treat your operation like their own.

435.625.1022 | REDDSUMMIT.COM



Utah Cattlewomen's Association



Hi, my name is Ashlyn Orton. I am honored to serve as a Utah Beef Ambassador this year. I'm a Southern Utah University student finishing my freshman year. I am majoring in Agricultural Education. I'm passionate about advocating for agriculture, especially helping the next generation understand the importance of the beef industry.

Through this opportunity, I'm excited to share the story of beef producers, promote the nutritional benefits of beef, and help bridge the gap between consumers and the ranching community. This year, I'm looking forward to connecting with others who care about agriculture and using my platform to advocate for the hardworking families behind Utah's beef industry.





Hello, my name is Brooklyn Flint. I am from Corinne, Utah, and will attend Snow College this fall, pursuing a degree in Agricultural Business.

I love raising and showing animals for the county fair, spending time with my FFA chapter, swing dancing, and going on adventures. I am a Western mounted shooter, and I love practicing and competing with my family and my horses, Jane and Rambo. Western mounted shooting has been a big part of my life and has taught me hard work, determination, and the importance of never giving up. In my FFA experience, I have been on the chapter officer team, freshman representative team, and area representative team. I have also received my Greenhand, Chapter, and State degrees. I have enjoyed spending time with my grandfathers, whether at the ranch helping with branding, feeding, or watching my grandpa with his biopharmaceutical production. This year, I am looking forward to sharing my passion for agriculture with others and meeting new people.

Utah Brand Renewals

All registered brands in Utah must be renewed by the end of 2025.

You should have received a notice in the mail. If you did not, please call the brand office at (801) 982-2240.

Brand holders may choose to register their brand for either a five or ten-year term.



Farm & Ranch Estate Planning

Estate Planning
Farm/Ranch Succession Planning
Estate Tax Minimization
Estate Settlement/Trustee Representation
Business Entity Formation
Probate





Rob Smith, Attorney at Law
Phone (435) 752-1100
Offices in Logan and Salt Lake City

Beef It's What's For Dinner Summer Grilling Campaign

Grilling beef will continue to be a key pastime this summer especially when gathering for holidays including Memorial Day, Father's Day, 4th of July and Labor Day. While budget concerns continue to drive consumer behavior, ground beef will still be a daily driver. In terms of steaks, consumers may see promotions and sales for cuts they are less familiar with. Whether it's a picnic, backyard barbeque or a family dinner, there is a beef cut perfect for the occasion. This summer Beef. It's What's For Dinner. will aim to do two things:

- 1) Educate consumers about alternative cuts, those that are on sale, can stretch the budget or are swaps for more expensive cuts.
- 2) Provide consumers with the inspiration they need to choose beef when gathering with family and friends with ideas for new flavors, ways to use leftovers and by creating shared meals/dishes.

Key Messages

- Beef's great versatility means there are plenty of options for every taste and budget.
- Enjoy moments this summer with beef on the grill.
- BeefItsWhatsForDinner.com provides 100s of recipes, inspiration and tips to make your gathering a success.
- Elevate your taste buds with flavor. Marinades and rubs are a great way to take beef to the next level.
- Check out BeefitsWhatsForDinner.com for everything you need to choose the perfect cut for your grill.
- With endless preparation methods there's a delicious beef recipe for everyone to enjoy this summer.

Research Insights

- Consumers enjoy beef around the key summer holidays: Memorial Day, Father's Day, 4th of July and Labor Day.
- Brisket sales see an increase during key holidays, driven by sales promotions.
- Consumers report that the most common beef cuts they grill are burgers and steaks, including Ribeye and Sirloin.
- Beef cuts that consumers may see on promotion include Round, Loin and Chuck.
- Consumers are looking for one-stop cooking. The grill doesn't have to only be for the center of the plate. Consider how vegetables and other sides can be grilled alongside your beef.
- Consumers show interest in learning what chefs are doing to use steaks including techniques, recipes and flavors.
- Educating on cooking methods, cuts and recipes continues to be important as well as providing inspiration to try new things.



Grilling Campaign Extension in Utah

The goal of the Utah campaign is to extend the National BIWFD Anthem campaign to consumers across Utah, increasing brand awareness by reaching consumers with motivating ads reminding them of their love of beef while also encouraging them to choose it for their next meal. Assets will be in market from May 23rd, through the end of September 2025. This will allow the campaign to capitalize on the important summer grilling season while also extending into the fall with tailgating and back-to-school.

CTV, Audio and YouTube will be primary awareness drivers, working to extend and boost the national campaign while mirroring its asset mix. This will include National Anthem videos and BIWFD how-to cooking videos.

Paid Search will reach interested consumers as they search for recipe content alongside other relevant topics. This campaign will also feature a dedicated budget to promote the Local Utah Beef Directory, ensuring that Utahns who are actively seeking out information on how to purchase beef from local cattle ranchers are connected to this valuable resource.

Display ads will be used to reach consumers online with engaging recipe content featuring beef. Assets will be updated seasonally to ensure relevance in alignment with the national effort.



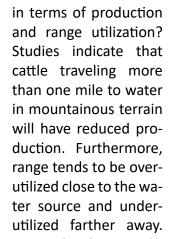


The market setting new highs has become a recurring theme in this article. Market impacts always underscore the importance of

sound production practices. With fed cattle markets reaching \$2.28 per pound in May, the market continues to defy gravity. Of course, that is excellent news for cow/calf producers as green grass is coming soon to be followed by the heat of summer. Nothing is more critical to your cowherd than water quantity and quality. What can you do to ensure both?

It is easy to take water for granted, but poor water quality and/or availability can adversely affect cattle health and productivity. Water makes up 70% of an animal's body weight and is essential in digestion, nutrient transport, and temperature regulation. Any disruption in these key body functions will result in reduced feed intake, poor reproductive performance, and health issues in both the cow and her calf.

Cattle can and do travel great distances to water, but what is the cost



Water development has the effect of both improving cattle productivity and improving range utilization.

Utah ranchers have an excellent resource in the Utah Department of Agriculture and Food's (UDAF) Grazing Improvement Program (GIP). The state legislature established GIP to provide cost-share grants for projects that improve rangeland management and sustainability. GIP can partner with livestock producers on both public and private land to improve water infrastructure. More information is available on the UDAF website at ag.utah.gov.

Water quality can also be a big issue. At best, poor water quality can reduce water intake, resulting

in poor animal performance. At worst, significant health effects or even death can result from bad water. Under normal, stable conditions, testing your water sources every other year is a good idea.



This serves to establish a baseline of "normal" for your operation. Consistent, well and spring water quality likely don't change drastically from season to season. Some sources of live water and pond/runoff water can change with drought or other weather conditions and should be tested annually.

Quality concerns can include total dissolved solids (TDS), sulfates, iron and nitrates. Additionally bluegreen algae can be a problem as water warms and is stagnant. TDS levels below 1,000 ppm are generally considered safe and will not impact production. High sulfates (500 to 1,000 ppm) can reduce absorption of key trace minerals and at higher levels reduce intake. High nitrate levels (300 ppm) can be toxic with levels below 100 ppm generally considered safe for livestock. The bottom line is that it is a good idea to have a regular water testing program. Consult with local extension personnel or your nutritionist on your results. Over time, you can build a database that will help guide your supplementation program and red-flag potential issues.

Best of luck this summer and happy grazing! Please feel free to reach out anytime. david.secrist@usu.edu





Animal and Plant Health Inspection Service U.S. DEPARTMENT OF AGRICULTURE



New World Screwworm

(Cochliomyia hominivorax)

New World screwworm (NWS) is a devastating pest of livestock. It can affect any warm-blooded animal. It can also affect people. Untreated screwworm infestations can be fatal to livestock, wildlife, and humans. Not controlling the pest in a livestock population can damage a country's economy.

Distribution

NWS is endemic in Cuba, Haiti, the Dominican Republic, and countries in South America.

Since 2006, the United States and Panama have maintained a barrier zone in eastern Panama. This barrier zone prevents NWS from moving north from South America to screwworm-free areas in Central and North America.

In 2023, APHIS confirmed an unprecedented number of NWS cases in Panama. Since then, cases have been detected in every Central American country and Mexico.

Hosts

NWS can affect livestock, pets, wildlife, occasionally birds, and in rare cases, people.

This pest can infest a wide variety of wounds, from tick bites to cuts and dehorning or branding wounds. Infestations are very common in the navels of newborn animals and the genital regions of their mothers.

Description

Adult screwworm flies have orange eyes, a metallic blue or green body, and three dark stripes along their backs. The center stripe begins partway down the backside and appears shorter than the outer stripes.

Screwworm larvae (maggots) burrow into a wound, feeding as they go like a screw driving into wood. The maggots cause extensive damage by tearing at the hosts' tissue with sharp mouth hooks. The wound becomes deeper and larger as more maggots hatch and feed on living tissue.

Impact

NWS can threaten the livelihood of livestock producers. It can cause millions of dollars' worth of production losses and economic damage. Screwworm also pose a threat to humans in infested areas.

What You Can Do

Immediately report signs of screwworm to your local veterinarian, State veterinarian's office, or USDA (www.aphis.usda.gov/contact/animalhealth). Look for the following signs in warm-blooded animals (including pets and birds):

- Irritated behavior
- Head shaking
- The smell of decay
- Presence of maggots in a wound



Adult screwworm fly

If you travel with a dog to regions affected by screwworm, know the requirements for returning to the United States. Go to www.aphis.usda. gov/pet-travel/another-country-to-usimport/dogs for more information.

If you live or are traveling in areas affected by screwworm, have your animals inspected before you move them. Use available animal checkpoints to prevent the spread of this pest.

Learn More

For more information about screwworm, including information on the NWS outbreak in Central America and Mexico, go to www.aphis.usda.gov/livestock-poultry-disease/cattle/ticks/screwworm.

For information on how screwworms affect people or to report human disease, please visit www.cdc.gov/myiasis/about/about-new-world-screwworm-myiasis.html.



Ranching is not just an occupation, it's a lifestyle. We know and understand agriculture and work with our customers during good times and bad, helping them continue to do what they love. Contact us today to experience the Western AgCredit difference!

1.800.824.9198 westernagcredit.com

